











Michael Ferranti, VP, Product & Market Strategy



CLOUD/SAAS PRODUCT &
MARKETING BACKGROUND

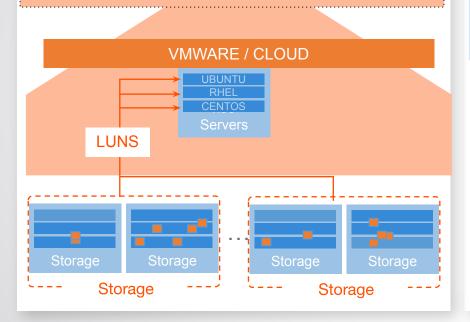
PASSIONATE ABOUT DISTRIBUTED SYSTEMS

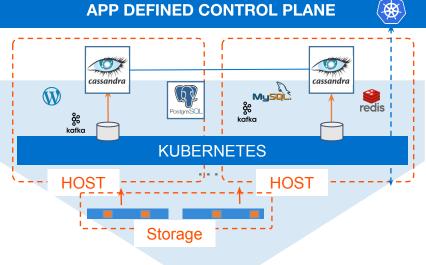
EX-CLUSTERHQ (FLOCKER), MAILGUN, RACKSPACE

Machine Defined vs Application Defined

MACHINE DEFINED CONTROL PLANE

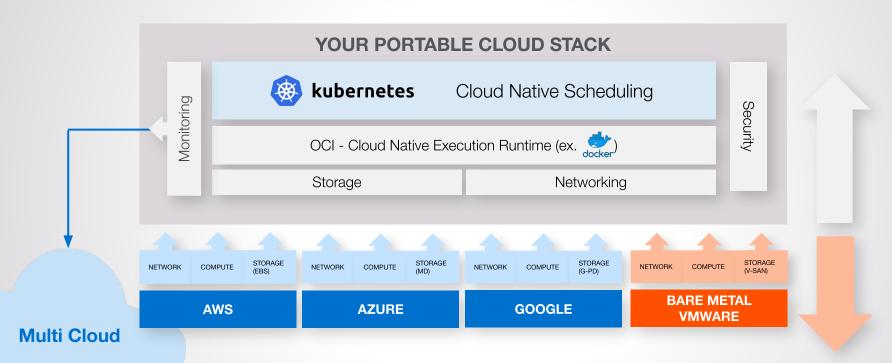
- Focus is on machine provisioning and lifecycle management
- Driven by a VM, Storage and Network Admin





- Focus is on application aware infrastructure provisioning and lifecycle management
- Driven by an end user (application owner)

That means a new stack has emerged



Runs on any interchangeable infrastructure

This new stack enables radical gains for your business



CLOUD NATIVE DELIVERS

- Self service for developers
- Fully automated
- Infrastructure agnostic SLAs
- Simple to adopt
- Low Touch Ops
- Optimization for cost

But...only if you can run most enterprise apps



BUSINESS REQUIREMENTS FOR ENTERPRISE APPS

- Protect sensitive user data
- Openition Deliver performance within strict SLAs
- Backup and recovery for any app
- Role-based access controls
- Compliance and governance

🔋 2019 PORTWORX | CONFIDENTIAL: DO NOT DISTRIBUTE

6

Kubernetes Storage Platform: Essential to Cloud Native Success



ALL ENTERPRISE APPS HAVE DATA.

It needs to be available, performant and secure.

2

YESTERDAY'S STORAGE CAN'T KEEP UP

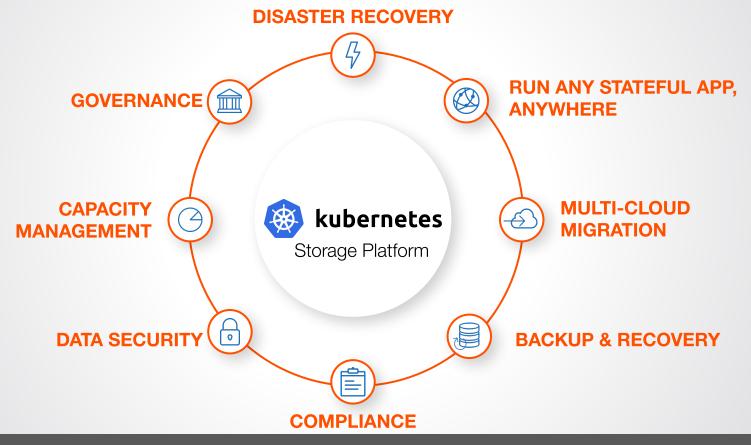
with the scale and dynamism of Kubernetes.

3

YOU CAN'T IGNORE THE PROBLEM.

Keeping data services outside of Kubernetes increases complexity, cost and lockin, while reducing agility.

A successful Kubernetes storage platforms gives you...

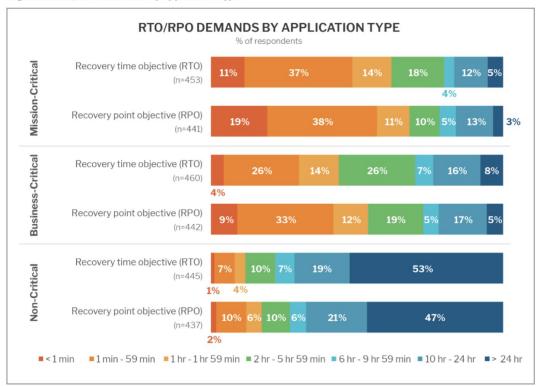


For mission-critical apps

48% demand RTO < 1 hr

57% demand RPO < 1 hr

Figure 1: RTO/RPO demands by application type



Source: 451 Research, Voice of the Enterprise: Storage, Workloads and Key Projects 2019



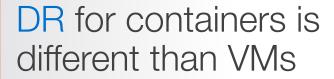
Container-granular

Machine-based backups are no longer sufficient



Kubernetes namespace-aware

Must speak the language of k8s





Application consistent

Distributed systems require application consistency



Capable of backing up up data AND app config

Just data is not enough. Neither is just app config.



Optimized for multi-cloud world

Options for local and WAN-based DR



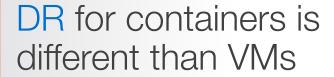
Container-granular

Machine-based backups are no longer sufficient



Kubernetes namespace-aware

Must speak the language of k8s





Application consistent

Distributed systems require application consistency



Capable of backing up up data AND app config

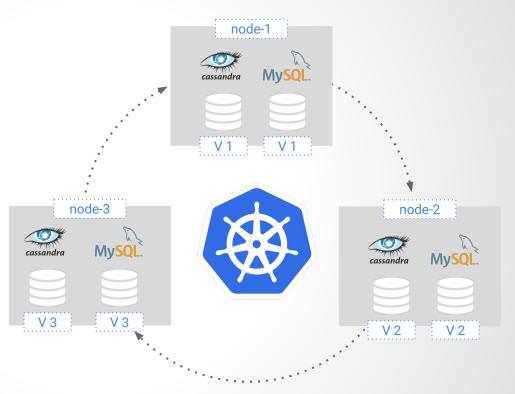
Just data is not enough. Neither is just app config.



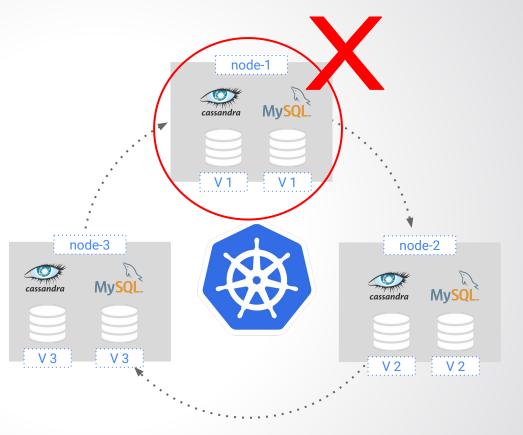
Optimized for multi-cloud world

Options for local and WAN-based DR

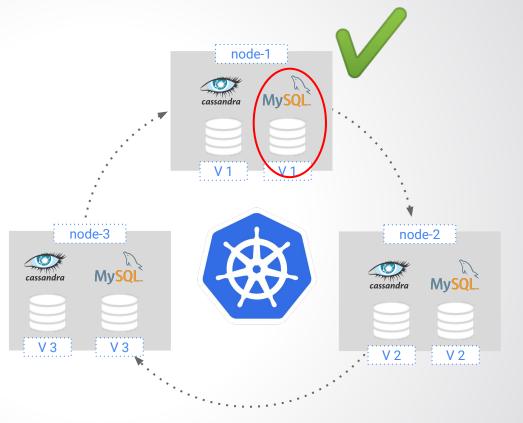
- 1 three-node Cassandra ring
- 3 one-node MySQL databases



- 1 three-node Cassandra ring
- 3 one-node MySQL databases

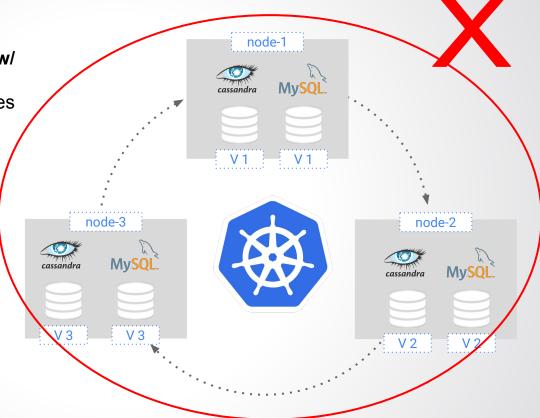


- 1 three-node Cassandra ring
- 3 one-node MySQL databases

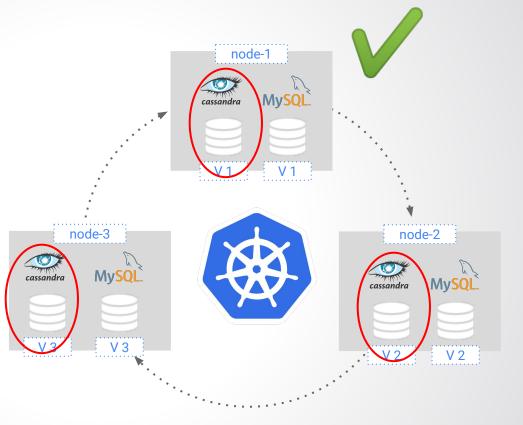


• 1 three-node Cassandra ring

• 3 one-node MySQL databases



- 1 three-node Cassandra ring
- 3 one-node MySQL databases





Container-granular

Machine-based backups are no longer sufficient



Kubernetes namespace-aware

Must speak the language of k8s

DR for containers is different than VMs



Application consistent

Distributed systems require application consistency



Capable of backing up up data AND app config

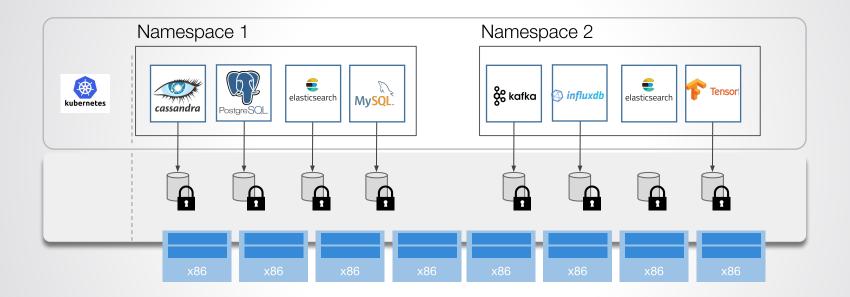
Just data is not enough. Neither is just app config.



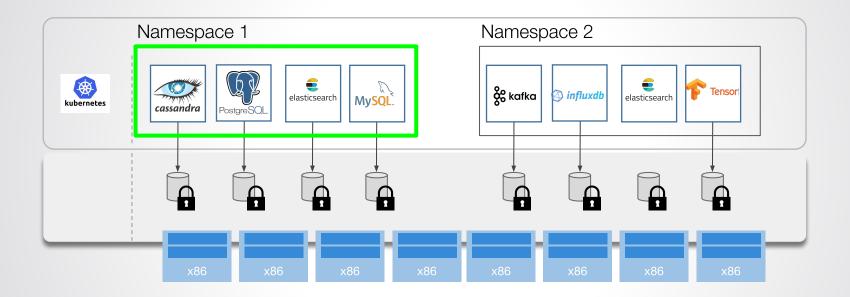
Optimized for multi-cloud world

Options for local and WAN-based DR

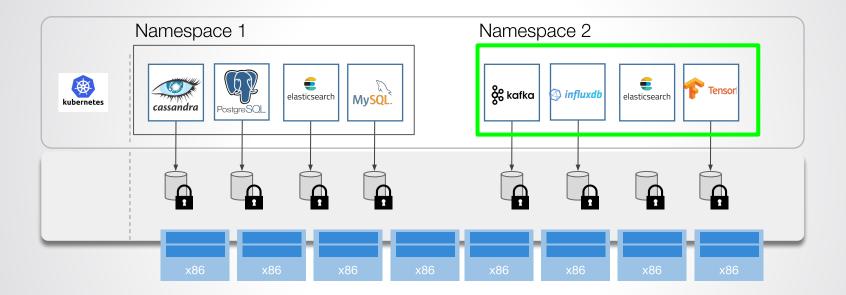
We must extend that container-granularity to namespaces



We must extend that container-granularity to namespaces



We must extend that container-granularity to namespaces



© 2019 PORTWORX | CONFIDENTIAL: DO NOT DISTRIBUTE



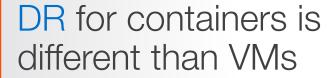
Container-granular

Machine-based backups are no longer sufficient



Kubernetes namespace-aware

Must speak the language of k8s





Application consistent

Distributed systems require application consistency



Capable of backing up up data AND app config

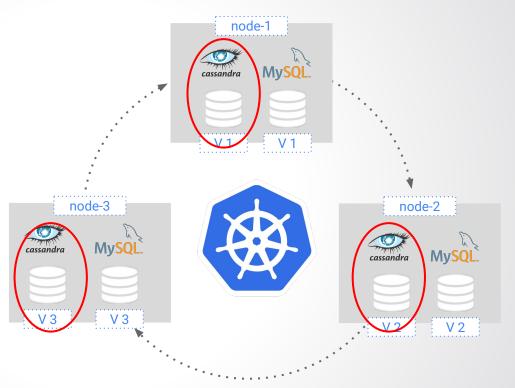
Just data is not enough. Neither is just app config.



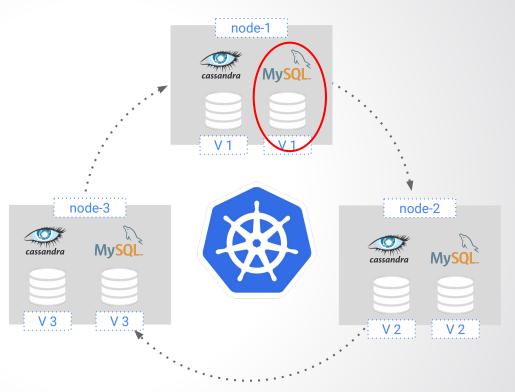
Optimized for multi-cloud world

Options for local and WAN-based DR

- 1 three-node Cassandra ring
- 3 one-node MySQL databases

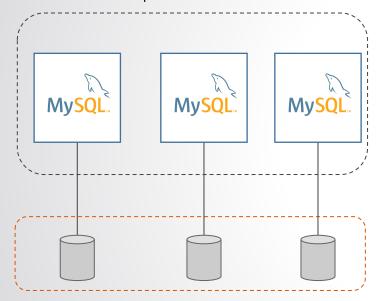


- 1 three-node Cassandra ring
- 3 one-node MySQL databases



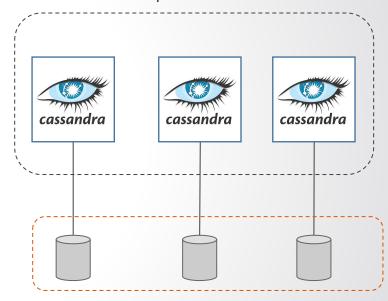
App-consistent backups means understanding apps

- 1. Flush & Lock tables in background
- 2. Status complete and return to CRD



- 3. Freeze filesystems and snapshot
- 4. Unfreeze filesystems
- 5. Release table Lock

- A. Flush memory
- B. Status complete and return to CRD



- C. Freeze filesystems and snapshot
- D. Unfreeze filesystems



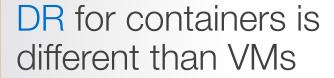
Container-granular

Machine-based backups are no longer sufficient



Kubernetes namespace-aware

Must speak the language of k8s





Application consistent

Distributed systems require application consistency



Capable of backing up up data AND app config

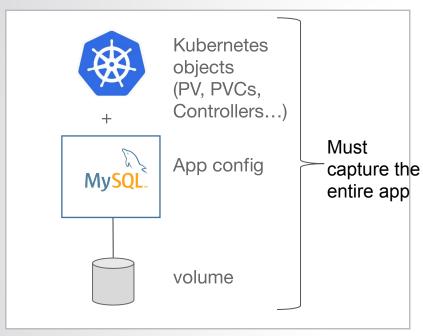
Just data is not enough. Neither is just app config.



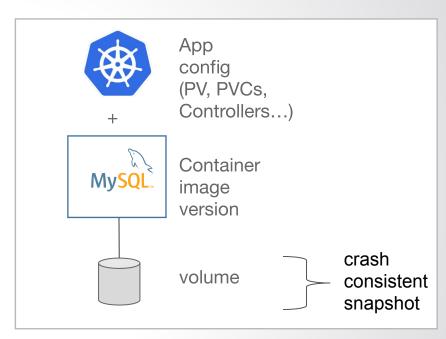
Optimized for multi-cloud world

Options for local and WAN-based DR

Multi-cloud migration for Kubernetes requires App + Data



Seamless DR, faster recovery



Other DR solutions



Container-granular

Machine-based backups are no longer sufficient



Kubernetes namespace-aware

Must speak the language of k8s

DR for containers is different than VMs



Application consistent

Distributed systems require application consistency



Capable of backing up up data AND app config

Just data is not enough. Neither is just app config.

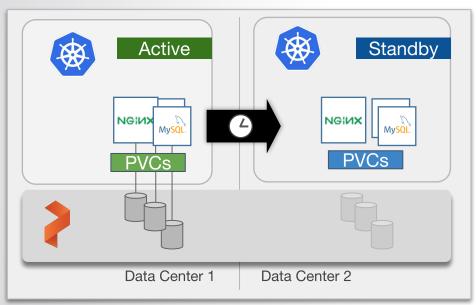


Optimized for multi-cloud world

Options for local and WAN-based DR

Instant failover protection

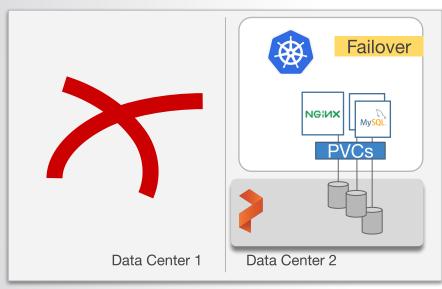
for Kubernetes across data centers in a Campus



Campus

- 1. **Portworx Cluster Stretches**Spans datacenters 1, 2 with synchronous data protection and central management
- 2. **Kubernetes Clusters Pair**Active cluster continuously or periodically backs-up apps, configuration to a Standby
- 3. Volumes Placed per Fault-Domain
 Fault-domains (fd) detection is integrated with
 K8s. Volumes place replicas in each (fd).
- 4. **PX-DR Readies for Outage**Standby K8s cluster has running controllers, configuration and PVCs map to the same volumes (and replicas)

Failover protects apps + data with Zero BPO



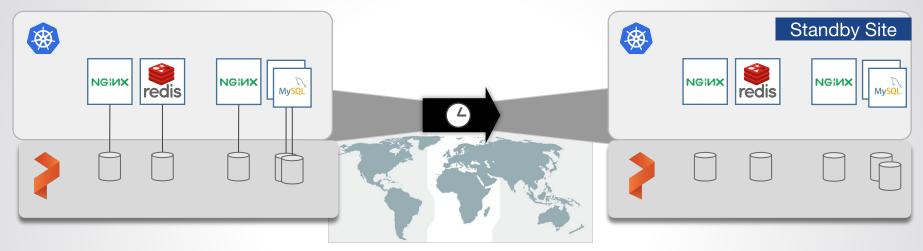
Campus

- 1. **Datacenter Loss Detection**Detection is integrated with your infra

 or a dedicated Portworx cloud service.
- 2. **Kubernetes Failover**Standby promoted automatically to serving as already running controllers spin-up Pods
- 3. **Data Available with Zero RPO**Volumes were sync replicating data, Standby
 PVCs were ready, and RTO is near zero
- 4. **After, Promote either to Active**Once DC 1 is ready, Portworx resyncs data, backs-up K8s to new DC1, and you promote either to Active

Asynchronously replicate

Kubernetes App + Data across the WAN



Active Site

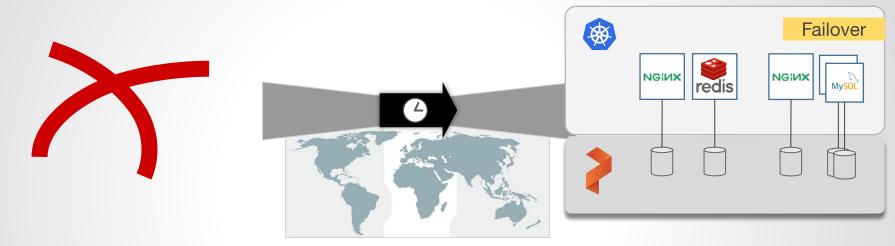
PX-DR continuously sends the incremental changes in Kubernetes applications and Portworx data

Standby Site

PX-DR receives data, maps Kubernetes objects/PVCs to infrastructure, and keeps K8s controllers running and ready

PX-DR: asynchronously replicate

Kubernetes App + Data across the WAN



Failover Site
 Detects outage based on integration with your

infrastructure

Standby Site
 Standby promoted automatically to serving as already running controllers spin-up Pods

Case Study: Multi-Cloud DR for Truly Mission Critical App

CHALLENGE

➤ Zero downtime for Kubernetes apps even in face of entire data center loss

SOLUTION

- ► Two Kubernetes clusters- Production and DR site
- PX-DR provides cross data center replication of data and app config

RESULTS

Zero RPO failover with < 2 minute RTO in event of primary data center loss



PORTWORK RUNS ON ANY KUBERNETES PLATFORM



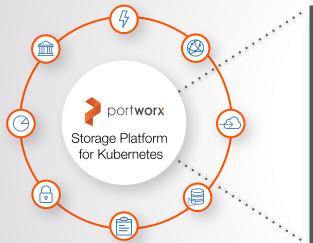


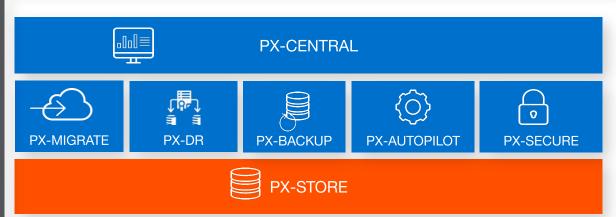


























PORTWORK RUNS ON ANY STORAGE HARDWARE

Want to learn more? Download free whitepaper on DR

ask.portworx.com/data-disaster
-recovery-kubernetes/



A&Q